

DIC CORP

IR Newsletters

QIII 2020

Message from the Chairman of the Board of Directors



With the foundation of the Corporation's stability for over 30 years. The DIC Corp with the concept of:

BREAKING SUCCESS, by setting new manufacturing goals in business activities.

Mr. Nguyen Thien Tuan
Chairman
DIC Corp



BỨT PHÁ THÀNH CÔNG



ACTIVITY HIGHLIGHTS

1. DIC CORP: 30-YEAR JOURNEY OF “BREAKING SUCCESS”

On 5 July 2020, Development Investment Construction Corporation (DIC Corp, HoSE: DIG) held the 30th anniversary of its founding (1990 - 2020) with the theme "Proud to connect - Breaking success””.

The celebration successfully recreated important milestones in the 30-year history of establishment and development. With many large-scale projects, such as DIC Chi Linh City; DIC Dai Phuoc City Dong Nai; DIC Nam Vinh Yen City Vinh Phuc City, etc.

Looking back on the 30-year journey, DIC Corp is proud to overcome all difficulties, ups and downs of the economy, and contribute to the country's renewal and modernization.



DIC STAR HOTEL VINH PHUC DAT ACHIVED 5 STAR CERTIFICATE FROM VIETNAM NATIONAL ADMINISTRATION OF TOURISM

DIC Star Vinh Phuc Hotel, located in Nam Vinh Yen New Urban Area, Vinh Phuc Province received 5-star certification from the Vietnam National Administration of Tourism. This is the first time that a hotel branded DIC Star Hotels & Resorts, invested, built, operated and managed by DIC Corp.

DIC Star Vinh Phuc Hotel officially operated from January 25, 2019 under the management of DIC Corp.

In addition to hotels in Vinh Phuc, DIC Corp also owns other tourism real estate projects such as: DIC Star Apart 'Hotel Landmark Vung Tau, Pullman Hotels & Resorts Vung Tau (356 rooms), DIC Star Hotels & Resorts Vung Tau, etc.

ACTIVITY HIGHLIGHTS



DIC STAR[®]
HOTELS & RESORTS

VINH PHUC



DIC CORP DOMINATES IN RANKING OF FASTEST GROWING ENTERPRISES IN VIETNAM 2020

500 DOANH NGHIỆP TĂNG TRƯỞNG NHANH NHẤT VIỆT NAM NĂM 2020



TỔNG CÔNG TY CP ĐẦU TƯ PHÁT TRIỂN XÂY DỰNG

On 15 September 2020, the Fast 500 Ranking Announcement Ceremony (Fast500) was broadcast on the online platforms of Vietnam Report Joint Stock Company (Vietnam Report) and VietNamNet online newspaper in the context of COVID-19 epidemic. DIC Corp has excellently surpassed many enterprises to rank 50/500 (Aggregated chart of 500 fastest growing enterprises in Vietnam).

DIC CORP was awarded the title of “TOP 20 Famous Vietnamese Trademarks 2020

On September 26, 2020, DIC Corp was honored in "Top 20 Vietnamese Famous Trademarks" at the Award Ceremony of Famous Trademark Certification - Vietnam Competitive Brand 2020.

"Famous Trademark - Vietnam Competitive Trademark" is organized annually by Vietnam Intellectual Property Association to honor typical enterprises in the period of international integration and competition.



BUSINESS PERFORMANCE Q3.2020

Indicator (Unit: VND billion)	Q3.2020	Q3.2019	Compared to the same period	Accumulated in 9T.2020	Accumulated in 9T.2019	% of achieved compared to the plan
Net revenue	966,6	596,9	62%	1.865,3	1.287,2	74,6%
Gross profit	235,2	171,7	37%	452,9	336,6	
Net profit from business activities	86,4	101,6	-15%	150,4	145,2	
Profit before tax	91,5	99,7	-8.2%	172	150,2	26,5%
Profit after tax	75,9	64	18.5%	131,2	93,4	

- **Net revenue** of DIG Q3.2020 (according to the consolidated financial statement Q3.2020) **increased by 62%** compared to the same period. In particular, real estate business revenue accounted for the largest proportion (reaching 687,2 billion VND) increased 67,7% compared to the same period, mainly from the transfer of Gateway project.
- Accordingly, in the first 9 months of 2020, DIG achieved **1,865.3 billion VND** of Net revenue, **reached 74,6% of year target**.
- Profit before tax reached 91.5 billion VND. The merger loss of DIC T&T with DIC Corp caused financial expenses to increase to 92 billion VND.

MAIN PROJECT IN 2020

1. PROJECT: CSJ COMPLEX – PHASE 1

- **Location:** Bai Sau, Vung Tau City
- **Total investment:** 798,5 bil VND
- **Number of apartments:** 372 apartments
- **Number of floors:** 32 floors (1 basement + 01 mezzanine floor)



- **Design and construction progress:** Topped off on 18/01/2020; completing architecture, furniture, M&E.
- **Legal progress:** eligible to transfer.
- **Sale progress:** 229/372 apartments have been transferred till 01/10/2020. The apartments are expected to be handed over to clients by the end of the year 2020.

MAIN PROJECTS IN 2020

1. PROJECT: CSJ COMPLEX – PHASE 1



MAIN PROJECTS IN 2020

2. PROJECT: GATEWAY VUNG TAU

- **Location:** Chi Linh Urban Center, Vung Tau City
- **Total investment:** 1.572,10 bil VND
- **Number of apartments:** 1538 apartments
- **Number of floors:** 30 floors (02 commercial floors+ 02 penthouses)



- **Design and construction progress:** Complete construction and as built of 2 blocks A& B of the apartment.
- **Sales progress:** Sold 98%. The apartments are expected to be handed over to clients by the end of the year 2020.
- **Apartment handover progress:** Up to now, has handed over 1,071 apartments to customers.

MAIN PROJECTS IN 2020

2. PROJECT: GATEWAY VUNG TAU



MAIN PROJECTS IN 2020

3. PROJECT: NAM VINH YEN URBAN CITY

- **Location:** Vinh Yen City & Binh Xuyen District (30 km from HaNoi)
- **Total investment:** 3,789 bil VND
- **Scale:** 192,91 ha



- **Design and construction progress:** Complete construction technical infrastructure of Zone 1; Constructing infrastructure of Zone 2,3; The 5-star hotel in Zone 1 has been operating. Invested in constructing embankment, dredging Dam Vac lake bed, creating landscape around the lake.
- **Legal progress:** The total allocated land area is 180.98 ha. The total cleared area is 180.01 ha. Complete the transfer of land use rights for customers to build houses in Zone 2; Completed the design verification of technical infrastructure in Zone 2.
- **Sale progress:** Sold 1280 lots of Zone 1, and is selling 198 lots in Zone 2.

MAIN PROJECTS IN 2020

3. PROJECT: NAM VINH YEN URBAN CITY



MAIN PROJECTS IN 2020

5. PROJECT: DIC VICTORY CITY, HAU GIANG

- **Location:** Vi Thanh City, Hau Giang Province.
- **Total investment:** 1.211,2 bil VND.
- **Scale:** 83,46 ha.



- **Design and construction progress:** ground filling and leveling; under technical infrastructure construction; shop houses in Zone 1 (16,49 ha).
- **Legal progress:** Approved basic design; Designing construction drawings for technical infrastructure and Shophouse in Zone 1, Applying for permission to transfer the land use right invested in infrastructure for customers.
- **Sale progress:** estimated to open for sale in Q4.2020.

MAIN PROJECTS IN 2020

5. PROJECT: DIC VICTORY CITY, HAU GIANG



OTHER MAIN PROJECTS

1. PROJECT: LONG TAN TOURISM URBAN AREA, DONG NAI

- **Location:** Long Tan, Nhon Trach, Dong Nai Province.
- **Total investment:** 4.752 bil VND.
- **Scale:** 332 ha



- **Design and construction progress:** Compensated, the site clearance is about 80.0 / 332 ha; Preparing for construction of embankment in the northern landslide area of the project; Construction of North - South main road, connecting road from Dai Phuoc bridge.
- **Legal progress:** The detailed plan 1/500 is being adjusted, basic design, technical protection design for the entire technical support project.
- **Sales progress:** Expected in quarter 4/2021 will be open for sale.

OTHER MAIN PROJECTS

2. PROJECT: DAI PHUOC ECOTOURISM URBAN AREA

- **Location:** Ong Con isle, Dai Phuoc, Nhon Trach, Dong Nai Province.
- **Total investment:** 7.506 bil VND.
- **Scale:** 464.4 ha



➤ **Design and construction progress:**

- Completed the site compensation, clearance and paid 100% of land use fee.
- Complete main technical infrastructure in secondary projects: roads, electricity, water supply and drainage.

➤ **Legal progress:** Project legal is completed, applying for confirmation of the eligibility to transfer land use rights at Zones 1, 2, 3.

➤ **Sales progress:** Transferred to 6 secondary investors with an area of 385.3 / 464.4 ha.

OTHER MAIN PROJECTS

1. PROJECT: DAI PHUOC ECOTOURISM URBAN AREA



OTHER PROJECTS

1. PROJECT: CHI LINH CENTER – VUNG TAU CITY

- **Location:** Vung Tau City.
- **Total investment:** 1.113 bil VND.
- **Scale:** 99.7 ha

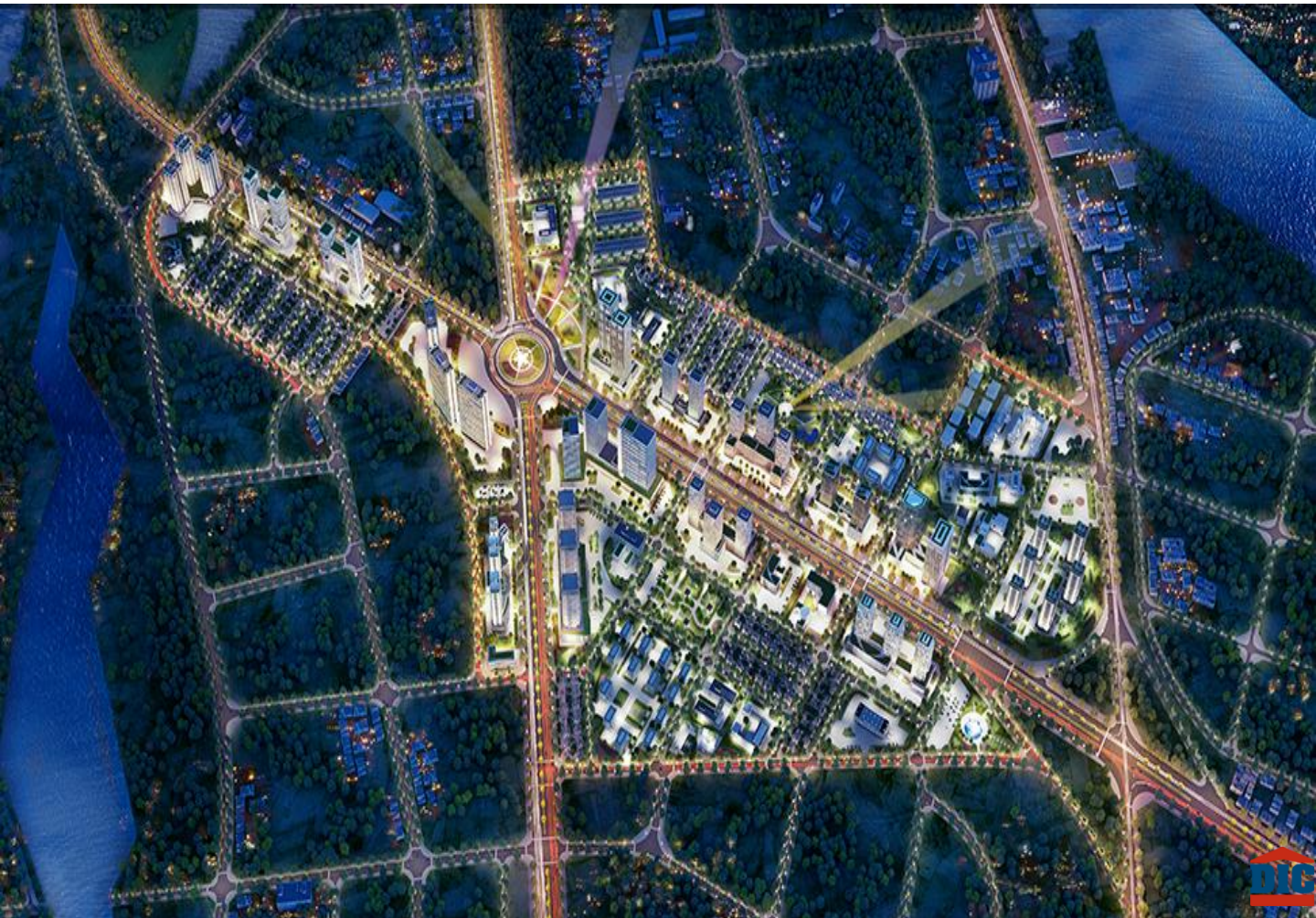


- Compensated for site clearance 71.67 ha.
- Completed construction on the compensated site for site clearance.
- Organize the compensation for the remaining areas of zones A, B, D.

OTHER PROJECTS

4. PROJECT: SOUTHERN VUNG TAU NEW URBAN AREA

- **Location:** Ward 12, City. Vung Tau
- **Total investment:** 4,029 billion VND
- **Scale:** 90.5 ha
- **Compensation and site clearance:** Completed, cleared 7.30 / 13.55 ha
- **Planned to deploy Zone 1 (20 ha) at the end of Q3 / 2021.**



OTHER ACTIVITIES

DIC CORP ORGANIZING THE FULL MOON PROGRAM



On 26 September 2020, DIC Corp organized a full moon festival with the theme "Dream Moon" in 2020 for more than 100 children of DIC Corp.

On this occasion, DIC Corp's Trade Union awarded special prizes to twelve best students on their excellent performance at school of the Vung Tau City (2019-2020).



The Full Moon Festival is one of the annual activities organized by DIC Corp for the employees' children. This is also a festival for children to meet and exchange, play, sing, and preserve the traditional culture of the nation.

DIC CORP PROGRAM IN QUANG TRI & QUANG BINH PROVINCE

In the hope of filling the children's confidence in study, DIC Corp made donation of 800 million VND including bicycle, jacket, student's backpack and some essential study tools. Though the gifts are small and simple, they carry a big love from DIC Corp to unlucky fates, encouraging students to school.



The meaningful gifts from DIC Group will help poor students eager to learn, families with difficult situations settle for stability life in Quang Binh and Quang Tri Province.

OTHER ACTIVITIES

COMMEMORATING OF WAR HEROES



PREVENTION OF COVID-19



Nhằm ngăn chặn lây lan virus Corona & bảo vệ sức khỏe cho quý khách hàng/đối tác cũng như CBCNV DIC, vui lòng:



1. Đeo khẩu trang khi đến cơ quan làm việc và liên hệ giao dịch.



2. Rửa tay sát khuẩn bằng dung dịch tại quầy lễ tân.



3. Đối với quý khách hàng /đối tác khi đến liên hệ, giao dịch tại VP DIC Corp vui lòng để lại thông tin cá nhân, địa chỉ, điện thoại tại quầy lễ tân.



Rất xin lỗi quý khách hàng/đối tác vì đã làm phiền.

SAFE ENVIRONMENT



Hành động nhỏ, cứu trái đất to

1 Không ném pin cũ vào thùng rác, để pin vào **thùng thu gom pin chuyên dụng**. Sử dụng pin sạc có thể tái sử dụng nhiều lần thay cho pin chỉ dùng 1 lần.



2 Sử dụng bình nước, ly/cốc thủy tinh cá nhân tái sử dụng nhiều lần thay cho chai nhựa.



3 In giấy cả 2 mặt.

4 Mang theo túi vải khi mua sắm, hạn chế sử dụng đồ nhựa, túi nilong...



5 Tắt điện các thiết bị khi không sử dụng.

6 Không dùng ống hút nhựa.





CONTACT INFORMATION

DEVELOPMENT INVESTMENT CONSTRUCTION CORPORATION

Office: 265 Le Hong Phong, Ward 8, Vung
Tau City

Website: dic.vn

Phone number: (84-254) 385924 Investors

Relation Department

Phone number: (84-254) 385924 – Ext: 108

Mail: ir@dic.vn

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