

IR NEWSLETTER

Q2.2020



HIGHLIGHTS

TREASURY SHARES

From March 27th 2020 to April 25th 2020, DIG had bought 8,255,430 treasury shares.

INFORMATION DISCLOSURE OF ISSUING SHARES FOR SWAPPING

On May 11th 2020, the BOD of DIG has disclosed a notice of issuing shares to be swapped with outstanding shares of DIC T&T (stock code: DCD) under merger contract with the volume of 3,548,950 shares.

SUCCESSFULLY ORGANIZED THE ANNUAL GENERAL MEETING OF SHAREHOLDERS 2020

On June 30th 2020, DIG successfully organized the Annual General Meeting of Shareholders 2020 and the contents of the meeting has fully been approved by voting.

BUSINESS PERFORMANCE IN Q2.2020

Indicator (Unit: VND billion)	Q2.2020	Q2.2019	Compare d to the same period	Accumul ated in the first 6T.2020	Accumul ated in the first 6T.2019	% of achieved compare d to the plan
Net revenue	636,58	375,67	69,45%	906,5	695,4	36,3%
Gross profit	155,76	98,38	58,33%	217,7	164,9	
Net profit from business activities	59,75	33,86	76,48%	64	43,5	
Profit before tax	68,37	39,15	74,64%	80,5	50,5	12,4%
Profit after tax	49,34	26,44	86,64%	55,3	29,4	

- **Net revenue** of DIG Q2.2020 (according to the consolidated financial statement Q2.2020) **increased by 69,45%** compared to the same period. In particular, real estate business revenue accounted for the largest proportion (reaching 438,4 bil VND), doubled over the same period (209,8 bil VND), mainly from the transfer of Gateway project.
- Accordingly, in the first 6 months of 2020, DIG achieved **906,5 bil VND** of net revenue, **grew up by 30% YoY** and **reached 36,3% of year target**.
- In addition, **short term advances amount from customers** reached 1.824 bil VND, increased by 5,3% compared to the beginning of the year and accounted for more than 44% of DIG's liabilities (4.145,5 bil VND)

IR ACTIVITIES IN Q2.2020

In Q2.2020, Investor Relations Department of DIC Corp has been working with 10 foreign and national investment funds and securities organizations.

MAIN PROJECTS IN 2020

1. PROJECT: CSJ COMPLEX – STAGE 1

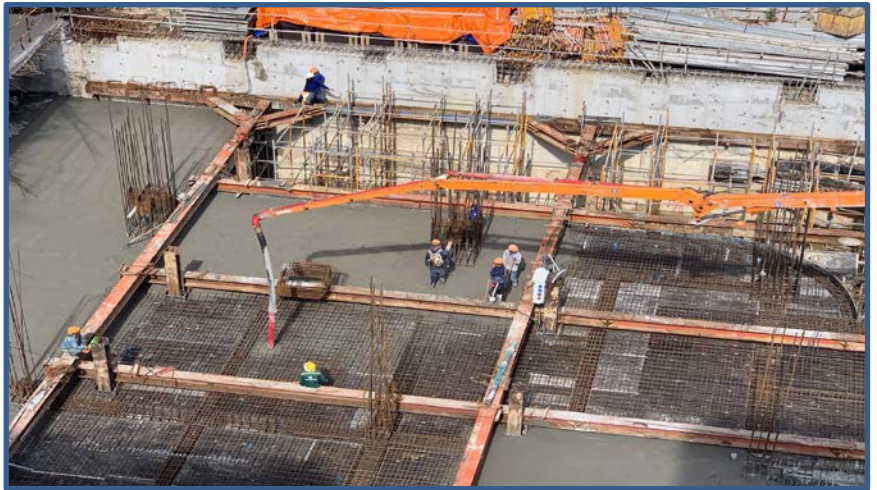
- **Location:** Bai Sau, Vung Tau City
- **Total investment:** 798,5 bil VND
- **Number of apartments:** 372 apartments
- **Number of floors:** 32 floors (1 basement + 01 mezzanine floor)



- **Design and construction progress:** Topped off on 18/01/2020; completing architecture, furniture, M&E.
- **Legal progress:** eligible to transfer
- **Sale progress:** 189/372 apartments have been transferred till 30/06/2020. The apartments are expected to be handed over to clients by the end of the year 2020.

MAIN PROJECTS IN 2020

1. PROJECT: CSJ COMPLEX – STAGE 1



MAIN PROJECTS IN 2020

2. PROJECT: GATEWAY VUNG TAU

- **Location:** Chi Linh Urban Center, Vung Tau City
- **Total investment:** 1780 bil VND
- **Number of apartments:** 1538 apartments
- **Number of floors:** 29 floors
(02 commercial floors+ 02 penhouses) + 1 basement



- **Design and construction progress:** Complete construction and architecture of 2 blocks A& B of the apartment.
- **Legal progress:** eligible to hand over to clients in Q2.2020
- **Sale progress:** Sold 98%. The apartments are expected to be handed over to clients by the end of the year 2020.

MAIN PROJECTS IN 2020

2. PROJECT: GATEWAY VUNG TAU



MAIN PROJECTS IN 2020

4. PROJECT: NAM VINH YEN URBAN CITY

- **Location:** Vinh Yen City & Binh Xuyen district (30 km far from Ha Noi)
- **Total investment:** 3,789 bil VND
- **Scale:** 192,91 ha



- **Design and construction progress:** Completely constructed technical infrastructure of Zone 1; Constructing infrastructure of Zone 2,3; The 5-star hotel in Zone 1 has been operating. Invested in constructing embankment, dredging Dam Vac lake bed, creating landscape around the lake.
- **Legal progress:** issued decisions on land allocation. The total area of land allocation: 180,98 ha
- **Sale progress:** Sold 1280 lots of Zone 1. 198 lots of Zone 2 are estimated to open for sale in Q4.2020.

MAIN PROJECTS IN 2020

4. PROJECT: NAM VINH YEN NEW URBAN CITY



MAIN PROJECTS IN 2020

5. PROJECT: DIC VICTORY CITY, HAU GIANG

- **Location: Vi Thanh, Hau Giang Province**
- **Total investment: 1353,7 bil VND**
- **Scale: 83,46 ha**



- **Design and construction progress:** ground filling and leveling; under technical infrastructure construction; shop houses in Zone 1 (16,49 ha)
- **Legal progress:** Approved basic design; Completing procedures to transfer land use right.
- **Sale progress:** estimated to open for sale in Q4.2020.

CÁC DỰ ÁN TRỌNG ĐIỂM 2020

5. PROJECT: DIC VICTORY CITY, HAU GIANG



OTHER MAIN PROJECTS

1. PROJECT: LONG TAN TOURISM URBAN AREA, DONG NAI

- **Location:** Long Tan, Nhon Trach, Dong Nai Province
- **Total investment:** 4.752 bil VND
- **Scale:** 332 ha



- **Design and construction progress:** Compensated 75/332 ha; construction of embankments in the northern of the projects; Construction of North – South road, the road connecting to Dai Phuoc Bridge.
- **Legal progress:** adjusting 1/500 master plan, basic design,
- **Sale progress:** estimated to open for sale in Q4.2021.

OTHER MAIN PROJECTS

2. PROJECT: DAI PHUOC ECOTOURISM URBAN AREA

- **Location:** Ong Con isle, Dai Phuoc commune, Nhon Trach, Dong Nai province
- **Total investment:** 7.506 bil VND
- **Scale:** 464,4 ha



➤ **Design and construction progress:**

- Completed compensation, site clearance and 100% payment of land use fee.
- Complete main technical infrastructure investment in secondary projects such as roads, electricity, water drainage.

➤ **Legal progress:** Completing procedures to transfer land use right in Zone 1.

➤ **Sale progress:** had transferred to 6 secondary investors 353.3/464,4 ha.

OTHER MAIN PROJECTS

2. PROJECT: DAI PHUOC ECOTOURISM URBAN AREA



OTHER PROJECTS

1. PROJECT: CHI LINH CENTER – VUNG TAU CITY

- **Location:** Vung Tau City
- **Total investment:** 1.113 bil VND
- **Scale:** 99,7 ha



- Has been compensated for site clearance of 71,67 ha.
- Has completed the construction of technical infrastructure on the compensated area.

OTHER PROJECTS

2. PROJECT: A4 – A5 APARMENT

- **Location:** Vung Tau City
- **Total investment:** 2.221 bil VND
- **Scale:** 1.2 ha
- The construction is expected to start in Q4.2020



3. PROJECT: LAM HA CENTER POINT, HA NAM

- **Location:** Bac Chau Giang Urban Area, Phu Ly City, Ha Nam
- **Total investment:** 960 bil VND
- **Scale:** 13.55 ha



OTHER PROJECTS

4. PROJECT: SOUTHERN VUNG TAU NEW URBAN AREA

- **Location:** Ward 12, Vung Tau City
- **Total investment:** 4.029 bil VND
- **Scale:** 90,5 ha



OTHER ACTIVITIES

ORGANIZED PHOTO CONTEST
“DIC 30TH ANNIVERSARY”

SBD 028: Bùng sáng



ORGANIZED THE 20TH DIC
GROUP SPORTS EVENT



SUPPORTED EMPLOYEES
AFFECTED BY COVID-19
EPIDEMIC WITH THE
AMOUNT OF VND 806
MILLION

AWARDED 50
SCHOLARSHIPS FOR
DISADVANTAGED STUDENTS
ON THE GREAT UNCLE HO
HO CHI MINH CONGRESS
WITH A TOTAL VALUE OF 50
MILLION VND.





DEVELOPMENT INVESTMENT CONSTRUCTION CORPORATION

Office: 265 Le Hong Phong, Ward 8, Vung Tau City

Website: dic.vn

Phone number: (84-254) 385924

CONTACT INFORMATION

Investors Relation Department

Phone number: (84-254) 385924 – Ext: 510

Mail: ir@dic.vn

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