

KỶ NIỆM 30 NĂM THÀNH LẬP
TẬP ĐOÀN DIC

BỨT PHÁ THÀNH CÔNG

1990
2020

IR NEWSLETTER Q1.2020

PRIZE

Top 500 best profit enterprises in Vietnam in 2019 (PROFIT 500) – ranked 138/500, increasing 55 places compared to the 2018.



Top 500 largest enterprises in Vietnam in 2019 (VNR 500)- ranked 17/43 (Charts Enterprise Real Estate Vietnam's largest– reach the Top 20 real estate enterprises in Vietnam in 2019



Top 500 fastest growing enterprises in Vietnam in 2019 (FAST500)



BUSINESS PERFORMANCE IN Q1.2020

Indicator (Unit: VND billion)	Q1.2020	Q1.2019	-/+ (%)
Net Revenue	262,16	314,56	-16,66%
Gross profit	61,97	66,54	-6,88%
Net profit from business activities	4,23	9,65	-56,12%
Profit before tax	12,16	11,34	7,24%
Profit after tax	6	2,98	101,54%

- **The net revenue** of DIG in Q1.2020 (according to Consolidated Financial Statement Q1.2020) decreased by **16,66%** compared to the same period, mainly affected by the decline in **real estate revenue**. The reason is due to the complicated situation of Covid-19 epidemic which affects the real estate purchase of clients.
- **Profit after tax increased** by **101.54%** compared to the same period due to: **other profits** increased by VND **6,2 billion dong**, mainly come from liquidation of assets and settlement of non-payable debts.

IR ACTIVITIES IN Q1.2020

- Implement procedures to clear restricted shares of Mr Cao Van Vu with the number of shares: 1,204,031 shares. Date allowed to trade: 14/04/2020.
- Perform procedures on treasury share transaction. On March 27,2020, DIC Corp began to buy treasury shares.

MAIN PROJECTS IN 2020

Project: CSJ complex



Location: Bai Sau, Vung Tau City
Total investment: 798,5 bil VND
Number of apartments: 372 apartments
Number of floors: 30 floors + 01 basement

Design and construction progress: Topped off on 18/01/2020
Legal progress: eligible to open for sales – phase 1
Sale progress: Over 30% contracts have been signed since the sale – opening date of March, 2020

Project: Vung Tau Gateway



Location: Chi Linh Urban Center, Vung Tau City
Total investment: 1780 bil VND
Number of apartments: 1538 apartments
Number of floors: 29 floors (02 commercial floors+ 02 penthouses) + 01 basement

Design and construction progress :
Constructing the architecture of 02 blocks: A & B
Legal progress: having sufficient conditions for handing over to the clients in Q2.2020
Sale progress: Sold 98% of total number of apartments

KEY PROJECTS IN 2020

Project: DIC Phoenix



Location: Chi Linh urban Center, Vung Tau City

Total investment: 1984 bil VND

Number of apartments: 1226 apartments

Number of floors: 29 floors (02 commercial floors + 02 penthouses) + 01 basement

Design and construction progress: Complete construction and architecture of 2 blocks A& B of the apartment.

Legal progress: Completing the procedure of house ownership certificate for clients

Sale progress: Sold 94% of total apartments

Project: Nam Vinh Yen New Urban City



Location: Vinh Yen City & Binh Xuyen district (30 km far from Ha Noi)

Total investment: 3,789 bil VND

Scale: 192,91 ha

Design and construction progress : completely constructed technical infrastructure of Zone 1; constructing infrastructure of Zone 2; completed investment in a model villa and five – star hotel with 205 rooms and 15 semi-detached villas.

Legal progress : issued decisions on land allocation

Sale progress : Sold 1280 lots of Zone 1 and started sale opening of 198 lots of Zone 2 – phase 1 from early May, 2020

Project: Vi Thanh Commercial Residential Area



Location: Vi Thuy, Hau Giang Province
Total investment: 1353,7 bil VND
Scale: 83,46 ha

Design and construction progress : ground filling and leveling

Legal progress: Completing procedures to transfer land use right

Sale progress: estimated to open for selling at the end of 2020

Project: Hiep Phuoc Residential Area



Location: Nhon Trach, Dong Nai
Total investment: 1,307 bil VND.
Scale: 21,55 ha

Design and construction progress: Compensation for site clearance of 19,5/21,55 ha and technical infrastructure investment

Legal progress: Asking for certification for land transfer

Sale progress : N/A

OTHER REAL ESTATE PROJECTS

Projects	Scale	Product	Total investment	Progress
Dai Phuoc Ecotourism Urban Area	464,4 ha	Land lot	7,506 bil	Completed compensation, site clearance, GPMB and 100% payment of land use fee. Complete main technical infrastructure investment in secondary projects such as roads, electricity, water drainage
Long Tan Tourism Urban – Dong Nai	332 ha	Land lot	4,752 bil	Approval of 1/500 master plan and facility design Compensated 120 ha
Chi Linh Urban Center - Vung Tau City	99,7 ha	Land lot - Apartment	1,113 bil	Completed 71,67 ha Compensation for site clearance and investment in technical infrastructure
DIC The Landmark Residence – Vung Tau	12,989 m2	Apartment (163 apartments)		Completed construction, now lease for rent A resolution of the BOD was issued for project transfer with the estimated unit price of 58 million/m2.
Lam Ha Center Point – Ha Nam	13,55 ha	Land lot	1000 bil	Carrying out relevant legal procedures for compensation and site clearance
A4, A5 Apartment– Chi Linh Urban Center	1.2 ha	Apartment	2,221 bil	Compensated 0.35 ha, the rest will be compensated in 2020. The construction plan is estimated in Q3,4 of 2020
New urban area – South of Vung Tau	90,5 ha	Land lot	4,029 bil	Approval of 1/500 master plan Plan to implement 20ha in 2020

OTHER ACTIVITIES Q1.2020

Successfully organized the 80th Corporation's Party Congress, term VI (2020 – 2025)

On 14th March, 2020 DIC Corp's Party Committee successfully organized the Sixth Congress, term 2020-2025. The Party Committee was selected by the Provincial Standing Committee and the Standing Party Committee – Department of Agencies and Enterprises to organize the Congress to learn from experience. The Congress was attended by many senior provincial officials.



Continue focusing on social security

On 11th Jan 2020, DIC Corp coordinated with the Youth Cultural House of Ba Ria - Vung Tau province to give 1.000 gifts to DIC labors, poor people, students and workers in industrial zones.

Joining hands to fight the disease Covid-19

On February 21, 2020, DIC Group presented 3,000 bottles of antiseptic liquid to Vietnam Fatherland Front Committee to contribute to repelling and preventing the Covid-19 epidemic.





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